



## **Erie Insurance Group Releases Car Guide 2000**

Erie, Pa. -- November 23, 1999 -- Traces of pine needles in the living room carpet, a shirt box collection that would put Macys to shame, the search for the perfect Pokemon card -- the holidays are hectic. And to top everything off, your car won't start.

How about a shiny new 2000 model to rekindle your flagging spirits?

Whether you're car shopping for yourself or helping your teen find that perfect car this holiday season, check out Erie Insurance Group's Car Guide 2000 before you hit the lots. The ERIE takes a hard look at safety records, crash test results and loss experience from the Insurance Institute for Highway Safety before giving its seal of approval.

"Automakers have made great improvements in safety features, but all vehicles aren't created equal when it comes to protecting people in crashes," says Steve Milne, president and CEO of Erie Insurance Group, one of the nation's largest auto insurers. "We used eight stringent criteria for selecting the models in our fifth annual online Car Guide. For example, each car on the list must have driver death rate statistics that are average, better-than-average, or substantially better-than-average based on information from the Insurance Institute for Highway Safety. Internet technology makes the research we've done just one click away for consumers."

More than 120 vehicles made the cut this model year, from the Ford Focus to the Lincoln Navigator. Driver and passenger-side airbags are in every single vehicle The ERIE lists. What's more, four-wheel antilock brakes are either standard equipment or available as an extra-cost option on all of the vehicles.

"Safety features and low repair costs provide consumers with the best insurance rates. Erie Insurance continues to offer discounts for safety features," Milne says. "We offer a 10 percent discount on liability coverages if the vehicle is equipped with antilock brakes on all four wheels."

Even if you're not eyeing a 2000 model, visit Erie Insurance Online and look back to see if your car is listed in a previous edition of ERIE's Car Guide. Visit our virtual showroom for links to more than 25 auto manufacturers and learn how to protect the young drivers in your life.

Known for competitive rates and superior service since 1925, Erie Insurance Group is the 16th largest property/casualty insurer in the United States based on surplus and has more than 2.6 million policyholders. Group member Erie Insurance Exchange is the 13th largest auto insurer in the country. Erie Indemnity Company (NASDAQ - ERIE) is the management company for Erie Insurance Group, which includes seven companies operating in 10 states and the District of Columbia. The ERIE provides a complete line of auto, home, business and life insurance through more than 1,250 independent insurance agencies.